

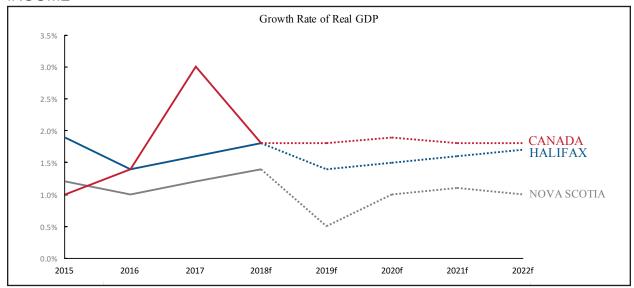




HIGHLIGHTS

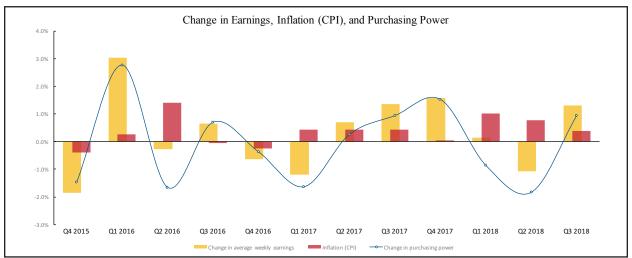
- Halifax's GDP growth rate is forecasted to outpace the provincial figure but will track just below Canada's estimated growth rate between 2018 and 2022.
- Consumer purchasing power has increased since the last quarter.
- International student enrolment continues to climb in 2018. The retention rate remains significantly above levels of only a few years ago.
- Both the labour force and employment grew over last year while the unemployment rate fell.
- 2018 builds on four straight years of growth in airport passenger volume; however, Q3 2018 Port of Halifax cargo traffic fell slightly.
- Total investment in non-residential construction in Q3 was up 3.3% from Q3 2017 investment figures.
- In 2018 the Halifax apartment market continued to tighten as average monthly rent for a two-bedroom apartment rose to \$1,156 and the apartment vacancy rate fell for the third consecutive year to just 1.6%.
- Some relief may be in sight as the number of units under construction in Halifax has reached a historic high.
- The vacancy rate for Downtown Class A office space dropped for the first time since Q3 2017. Rents have been stable through 2018.
- The industrial rental market is tightening as we saw a decrease in availability and an increase in average asking net rent in Q3 2018.

INCOME



Source: Conference Board of Canada Metropolitan Outlook

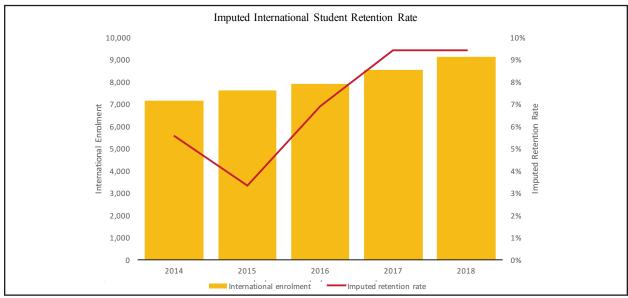
- Halifax's GDP growth rate is forecasted to outpace the provincial figure, but will track slightly below the national figure, averaging 1.6% annually between 2018 and 2022.
- Looking at individual sectors, growth in 2018 will be led by transportation & warehousing and wholesale & retail trade. According to the Conference Board of Canada, these two sectors also will lead over the 2019 2022 period, with all sectors showing positive growth.



Source: Statistics Canada Table 18-10-0004-01, CMHC Housing Now Tables

- Average weekly earnings in Q3 2018 grew by 1.3% since the last quarter, increasing from \$898 to \$910.
- Inflation increased by 0.4% in Q3, resulting in a 0.9% increase in purchasing power.

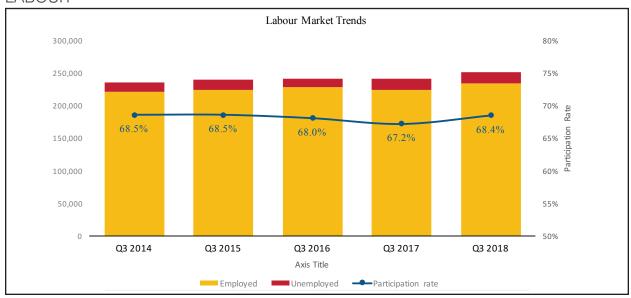
POPULATION



Source: Immigration, Refugees and Citizenship Canada (IRCC), Nova Scotia Community College (NSCC), Maritime Provinces Higher Education Commission (MPHEC) Table
5: Enrolment of International Students by Province, Institution and Registration Status as a Percentage of Total Enrolments

- International enrolment continues to climb in 2018 at 9,137 students, up from 8,538 in the previous year.
- The imputed retention rate, the rate at which international students transition to Permanent Resident Status in Nova Scotia, has remained constant since 2017, sitting at 9.4%.

LABOUR



Source: Statistics Canada Table 14-10-0294-01

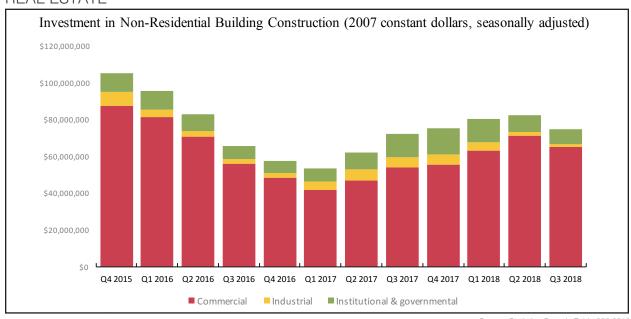
- Both the labour force and employment increased over the last year, with a 9,000 person increase in labour force size and a 9,600 person increase in employment over Q3 2017.
- The unemployment rate dropped to 6.7% in Q3 2018, down from 7.2% in Q3 2017.

Halifax Gateway			
	Q3 2017	Q3 2018	Change
Aircraft Passengers	1,254,172	1,365,195	8.9%
Port of Halifax Total Cargo Throughput (TEU)	144,765	141,340	-2.4%
Cargo Throughput – Imports (TEU)	72,800	72,649	-0.2%
Cargo Throughput – Exports (TEU)	71,321	68,691	-3.7%

Sources: Halifax Stanfield International Airport, Port of Halifax

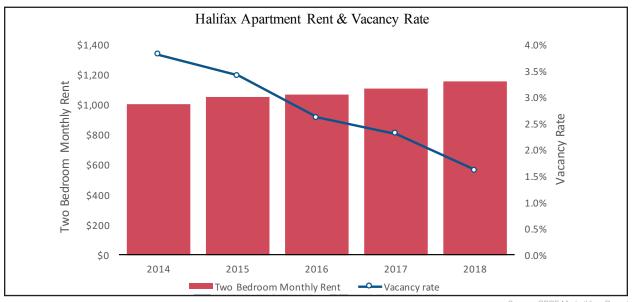
- 2018 builds on four straight years of growth in airport passenger volume, with an 8.9% increase in passengers from Q3 2017.
- Q3 2018 cargo traffic fell 2.4% (3,425 TEUs) from Q3 2017. Cargo imports and exports were down from Q3 2017 figures by 0.2% (151 TEUs) and 3.7% (2,630 TEUs), respectively.

REAL ESTATE



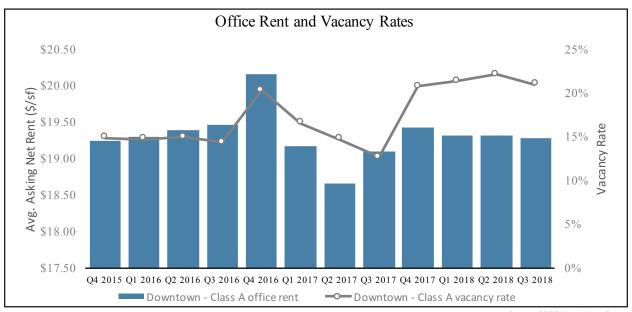
Source: Statistics Canada Table 026-0016

- Total investment in non-residential construction in Q3 2018 was up 3.3% from the Q3 2017 investment figure; however, it was down 9.4% from last quarter.
- Industrial and institutional & governmental investment in Q3 2018 fell by 73.2% and 37.3% respectively from Q3 2017 figures, while commercial investment rose by 20.9%.



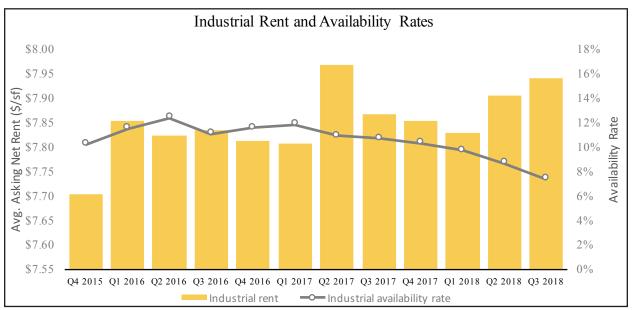
Source: CBRE MarketView Report

- In 2018 the Halifax apartment market continued to tighten as average monthly rent for a two-bedroom apartment rose to \$1,156 and the apartment vacancy rate fell for the third consecutive year to just 1.6%.
- Some relief may be in sight as the number of units under construction in Halifax has reached a historic high.



Source: CBRE MarketView Report

- While still in a historically high range, the vacancy rate for Downtown Class A office space fell from Q2 2018 to Q3 2018 by nearly one percentage point.
- Rent for Downtown Class A space has been stable over 2018, coming in at \$19.29/square foot in Q3.
- The overall office vacancy rate for Halifax fell from 16.9% in Q2 2018 to 16.0% in Q3, with Q3 rent averaging \$14.48/square foot.



Source: CBRE MarketView Report

- Average asking net rent for industrial real estate increased slightly to \$7.94/square foot since last quarter.
- The industrial real estate availability rate remains on a downward trend and dropped by 1.3 percentage points from last quarter, down to 7.4%.

